

Productivity Reports Overview

The Productivity Reports are tools for Brokers and Managing Brokers to view closed listings, rankings and current inventory for a specific date range within the REcolorado MLS. Data is available for REcolorado, ROCC, SSBR, and IRES. There are currently eight Productivity Reports that are available in production Matrix. Six are available to all agents, and two are available to Managing Brokers/Admins only.

Reports available to ALL members (6):

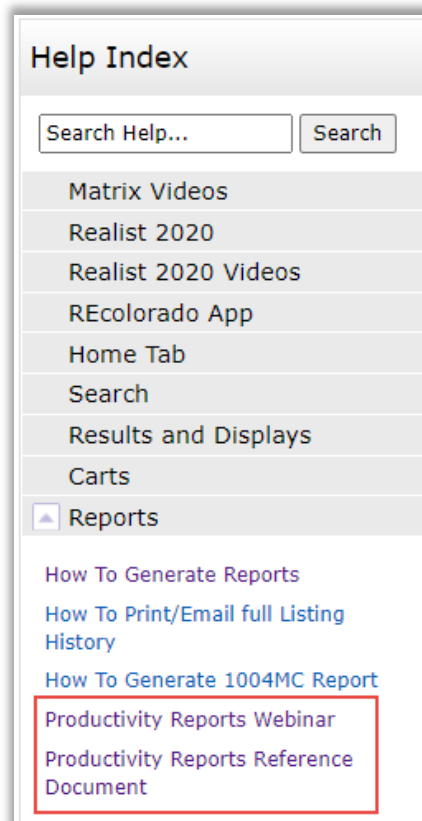
- **Listing Counts** – Shows how many listings are currently in the MLS. This report can be run based on any Status or Property Type.
- **Office Ranking Report** – Shows how an office's selling activity compares to other offices.
- **My Production and Inventory Report** – Shows a summary of all their closed listings and current inventory during a specific time period.
- **My Office Production and Inventory Report** - Shows summary of all their closed listings and current inventory during a specific time period.
- **Ranking Report** – Shows a ranking of agents by their transaction volume.
- **Ranking Report for Rentals** – Shows rank agents by their transaction volume related to Rental properties.

Available to Managing Brokers and Admins (2):

- **Ranking Report for My Agents** – Shows how agents are ranked, based on activity, within their own office.
- **My Agents Production and Inventory Report** – Shows the sales activity and current inventory for each agent within their office.

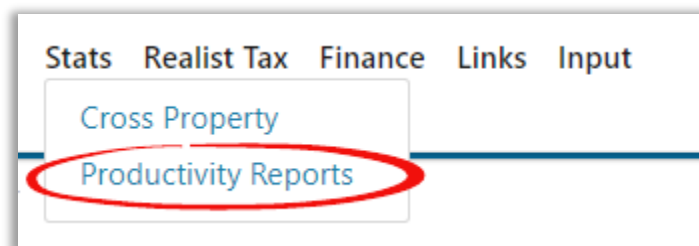
Additional Help with Productivity Reports

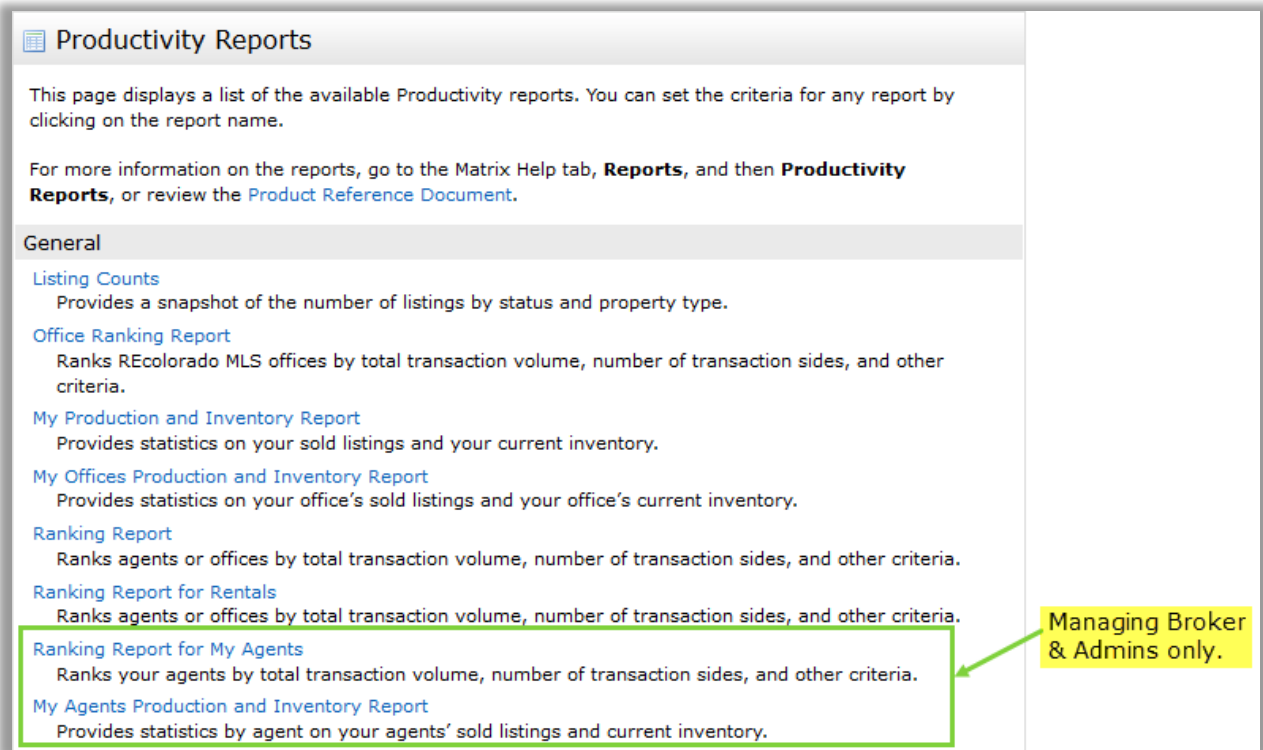
- Learn more about these reports by taking the Market Intel class that is offered by REcolorado.
- For additional assistance, click on the Help link in Matrix and locate the Reports topic:



Accessing the Productivity Reports

In Matrix, go to the Stats tab and click the Productivity Reports link.





Productivity Reports

This page displays a list of the available Productivity reports. You can set the criteria for any report by clicking on the report name.

For more information on the reports, go to the Matrix Help tab, **Reports**, and then **Productivity Reports**, or review the [Product Reference Document](#).

General

- [Listing Counts](#)
Provides a snapshot of the number of listings by status and property type.
- [Office Ranking Report](#)
Ranks REcolorado MLS offices by total transaction volume, number of transaction sides, and other criteria.
- [My Production and Inventory Report](#)
Provides statistics on your sold listings and your current inventory.
- [My Offices Production and Inventory Report](#)
Provides statistics on your office's sold listings and your office's current inventory.
- [Ranking Report](#)
Ranks agents or offices by total transaction volume, number of transaction sides, and other criteria.
- [Ranking Report for Rentals](#)
Ranks agents or offices by total transaction volume, number of transaction sides, and other criteria.
- [Ranking Report for My Agents](#)
Ranks your agents by total transaction volume, number of transaction sides, and other criteria.
- [My Agents Production and Inventory Report](#)
Provides statistics by agent on your agents' sold listings and current inventory.

Managing Broker & Admins only.

Listing Counts Report

- Available to all users.
- Provides a snapshot of the current number of listings by status, property type, property sub-type and region.
- Click on **Listing Counts** to access the report search form. Select the Status(es), Property Type(s), Property Sub Type(s) and any desired location criteria (MLS, County, City, Zip Code), then click Generate Report.
 - Entering location criteria will return counts for only that area.
- The count is all listings currently meeting the selected criteria.

Note: If you enter a date range for a status, the count of listings is based on the status change date. For example, if 0-180 is entered for Closed status, you'll receive the number of listings that have a Closed Date in the past 180 days.

Productivity Reports - RESO Requirements

Listing Counts

For each selected MLS Status, the report displays the count of listings currently in that status by property type.
For more information on this report, go to the Matrix Help tab, Reports, and then Productivity Reports.

Status - Date or Range

<input checked="" type="checkbox"/> Active	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Coming Soon	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Pending	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Closed	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Leased	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Withdrawn	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Expired	<input type="text"/>	<input type="text"/>	<input type="text"/>

Property Type

Residential
Residential Lease
Residential Income
Land
Farm
Manufactured In Park
Commercial Sale
Commercial Lease
Business Opportunity
Specialty

Or Not

MLS

REcolorado
ROCC
SSBR
IRES*

Or Not

County

Or Not

City

Or Not

Property Sub Type

Single Family Residence
Condominium
Apartment
Boat Slip
Commercial Land
Deeded Parking
Duplex
Farm
Fractional
Improved Land
Industrial
Man Cave/She Shed
Manufactured Home
Mobile Home (pre-1976)
Multi-Family
New Home Community
New Home Plan
New Home Spec Home
Office
Quadplex

Or Not

Zip Code

Listing Counts Report

Residential

Condominium

Status	Count	Volume Total Price	Average Price	Average DOM
Active	694	\$396,659,637	\$571,556	86
Closed	5,393	\$1,791,525,499	\$332,195	29
Coming Soon	23	\$10,739,803	\$466,948	
Pending	1,077	\$403,815,624	\$374,945	40

Deeded Parking

Status	Count	Volume Total Price	Average Price	Average DOM
Active	4	\$202,000	\$50,500	292
Closed	4	\$227,000	\$56,750	102

Fractional

Status	Count	Volume Total Price	Average Price	Average DOM
Active	3	\$438,000	\$146,000	140
Closed	13	\$3,294,812	\$253,447	53
Pending	2	\$708,000	\$354,000	108

Multi-Family

Status	Count	Volume Total Price	Average Price	Average DOM
Active	359	\$216,377,215	\$602,722	78
Closed	4,297	\$1,949,993,704	\$453,804	29
Coming Soon	16	\$8,288,900	\$518,056	
Pending	1,146	\$544,719,938	\$475,323	47

Office Ranking Report

- Available to all users
- For the selected time period and location, ranks offices by total Closed transaction volume, number of transaction sides, and other criteria.
- Click on **Office Ranking Report** and enter your search criteria.
 - **Sort:** Sorts results by Average Price, List Side Transaction, Sale Side Transaction, Total Transaction and Total Volume.
 - **Top:** Indicates the number of offices for which to display ranking details. For example, if you enter **Top 25** and run this report for all offices, you'll only see the details for the top 25 ranking offices.
 - **Office Name:** By default, the report runs for all offices. Enter office names(s) or ID(s) to compare specific offices.
 - **Property Type/Sub Type:** Multiple may be chosen

Productivity Reports - RESO Requirements

- **Location:** By default, the report runs for all REcolorado listings, in all areas. Enter MLS, County, City or Zip Code to narrow down results within a specified location.

Office Ranking Report

Start Date 01/01/2021 **End Date** 01/26/2021

Sort Total Volume **Top** 25

By default, this report is generated for all offices in the MLS, with details displayed for the number of offices you specify in "Top". Enter specific office names or IDs to display rankings between specific offices.
For more information on this report, go to the Matrix Help tab, Reports, and then Productivity Reports.

Office Name or MLSID

Property Type
Residential
Residential Lease
Residential Income
Land
Farm
Manufactured In Park
Commercial Sale
Commercial Lease
Business Opportunity
Specialty
 Or Not

Property Sub Type
Single Family Residence
Condominium
Apartment
Boat Slip
Commercial Land
Deeded Parking
Duplex
Farm
Fractional
Improved Land
Industrial
Man Cave/She Shed
Manufactured Home
Mobile Home (pre-1976)
Multi-Family
New Home Community
New Home Plan
New Home Spec Home
Office
Quadplex
 Or Not

MLS
REcolorado
ROCC
SSBR
IRES*
 Or Not

County

 Or Not

City

 Or Not

Zip Code

Ranking Report								
Date Range: 01/01/2019 to 04/09/2019 Criteria: Property Type is one of 'Residential', 'Land' Grouping: Office Sort Order: Total Volume Top: 10								
Rank	Office Name	MLSID	Transactions			Volume	Average	Market
			List	Closed	Total	Total	Price	Share
1			326.5	292.5	619.0	469,690,426	758,789	3.50
2			283.5	360.0	643.5	272,089,645	422,828	2.03
3			289.0	257.0	546.0	231,645,716	424,260	1.73
4			256.5	273.0	529.5	218,734,779	413,097	1.63
5			244.0	280.5	524.5	211,410,160	403,070	1.58
6			293.0	116.0	409.0	197,294,118	482,382	1.47
7			192.0	186.0	378.0	186,400,590	493,123	1.39
8			236.0	154.0	390.0	181,060,171	464,257	1.35
9			178.5	183.0	361.5	177,973,382	492,319	1.33
10			135.0	207.5	342.5	175,020,136	511,008	1.31
		Other MLS Listings	13,268.0	11,719.5	24,987.5	11,081,086,325	443,465	82.68
		Total	15,702.0	14,029.0	29,731.0	13,402,405,448	450,789	100.0

Note: No Rental or For-Lease properties are included in the results for this report. There is a separate Ranking Report specific to Rentals.

My Production and Inventory Report

- Available to all users
- Provides statistics on your Closed listings and your current inventory.
- Click on **My Production and Inventory Report** and enter your date, Property Type/Sub-Type and location criteria.
 - Location criteria will narrow the returned results to listings within that area.

Productivity Reports - RESO Requirements

My Production and Inventory Report

Start Date **End Date**

By default, this report is generated for your listings. Enter specific dates to display your production and inventory report.
For more information on this report, go to the Matrix Help tab, Reports, and then Productivity Reports.

Property Type

- Residential
- Residential Income
- Land
- Farm
- Manufactured In Park
- Commercial Sale
- Business Opportunity
- Specialty

Or Not

Property Sub Type

- Single Family Residence
- Condominium
- Apartment
- Boat Slip
- Commercial Land
- Deeded Parking
- Duplex
- Farm
- Fractional
- Improved Land
- Industrial
- Man Cave/She Shed
- Manufactured Home
- Mobile Home (pre-1976)
- Multi-Family
- Office
- Quadplex
- Retail
- Special Purpose
- Storage Shed

Or Not

County

- Adams
- Alamosa
- Albany
- Arapahoe
- Archuleta

Or Not

City

- Agate
- Aguilar
- Akron
- Alamosa
- Albany

Or Not

MLS

- REcolorado
- ROCC
- SSBR
- IRES*

Or Not

Zip Code

This report will be run for the current user.

- The report is divided into three sections: Production Section, Inventory Summary, and Inventory Detail Section.
- **Production Section:** Each category (row) of the Production Section is determined as follows:
 - **Total Closed / Entire MLS:** includes all listings for the selected time period.
 - **Listed | Closed:** includes listings where this agent was entered as the Listing Agent AND Buyer Agent.

- **Listed | In-House Closed:** includes listings where this agent was entered as the Listing Agent and the Buyer Office is this agent's office.
- **Listed | Coop Closed:** includes listings where this agent was entered as the Listing Agent and the Buyer Office is an office other than this agent's office.
- **Listed In-House | Closed:** includes listings where this agent's office was the Listing Office and the Buyer Agent is this agent.
- **Coop Listed | Closed:** includes listings where the Listing Office is an office other than this agent's office and the Buyer Agent is this agent.
- **CoList | CoClosed:** includes listings where this agent is the Co-listing or Co-Buyer Agent.
- **Note:** All rows will display in the Production Section, even if you don't have any listings that match that criteria.

Each column in the Production Section is calculated as:

- **# of Listings:** total number of listings for a specific category
- **List \$ Volume:** total of the List Price for a specific category
- **Closed \$ Volume:** total of the Closed Price for a specific category
- **Average List Price:** List \$ Volume divided by the # of Listings in the category
- **Average Closed Price:** Closed \$ Volume divided by the # of Listings in the category
- **Average SP % LP:** Average of the Sale Price / List Price ratio for each listing in the category.

Agent Production & Inventory Report						
Date Range : 01/01/2019 to 12/09/2019						
Production Section						
	# of Listings	List \$ Volume	Closed \$ Volume	Avg List Price	Avg Closed Price	Avg SP % LP
Total Closed / Entire MLS	71,897	\$157,281,624,481	\$34,701,256,905	\$2,187,596	\$482,652	22.06
Listed Closed	3	\$963,900	\$937,000	\$321,300	\$312,333	95.47
Listed In-House Closed	1	\$769,500	\$750,000	\$769,500	\$750,000	97.47
Listed Coop Closed	13	\$5,507,900	\$5,447,438	\$423,685	\$419,034	98.51
Listed In-House Closed	0	\$0	\$0	\$0	\$0	0.00
Coop Listed Closed	6	\$3,119,800	\$3,089,793	\$519,967	\$514,966	99.02
CoList CoClosed	0	\$0	\$0	\$0	\$0	0.00
Total	23	\$10,361,100	\$10,224,231	\$450,483	\$444,532	98.20

- **Inventory Summary Section:** Shows the count of your Coming Soon, Active, Pending and Withdrawn listings by Property Type.

Inventory Summary			
Residential			
Status	Count	Total Price	Average Price
Active	9	\$5,360,950	\$595,661
Pending	1	\$675,000	\$675,000
Withdrawn	43	\$14,352,100	\$333,770
Property Type Total	53	\$20,388,050	\$384,680
Land			
Status	Count	Total Price	Average Price
Active	2	\$605,000	\$302,500
Withdrawn	8	\$3,799,786	\$474,973
Property Type Total	10	\$4,404,786	\$440,479
Others			
Status	Count	Total Price	Average Price
Active	2	\$1,224,950	\$612,475
Pending	1	\$515,000	\$515,000
Property Type Total	3	\$1,739,950	\$579,983
Grand Total	66	\$26,532,786	\$402,012

- **Inventory Detail Section:** Lists each of your Coming Soon, Active, Pending and Withdrawn listings by Property Type.

Inventory Detail							
Residential							
Coming Soon							
Listing ID	Street Address	City	Org Price	List Price	List Date	Status Date	DIM
		Denver	\$0	\$235,000			0
		Littleton	\$0	\$535,000			0
Pending							
Listing ID	Street Address	City	Org Price	List Price	List Date	Status Date	DIM
		Littleton	\$389,000	\$389,000	01/13/2021	01/15/2021	2

Note: No Rental or For-Lease properties are included in the results for this report. If the agent does not have any listings during the time period selected, then the My Production & Inventory Report generates a blank report.

My Office Production and Inventory Report

- Available to all users
- Provides statistics on your office's closed listings and current inventory.
- Click on **My Offices Production and Inventory Report** and enter your date and location criteria.
 - Location criteria will narrow the returned results to listings within that area.
- Note: If your office does not have any listings during the time period selected, then the My Offices Production & Inventory Report generates a blank report.

My Offices Production and Inventory Report

Start Date 01/01/2021 **End Date** 01/27/2021

This report is generated for your office's listings.
For more information on this report, go to the Matrix Help tab, Reports, and then Productivity Reports.

Property Type
Residential
Residential Income
Land
Farm
Manufactured In Park
Commercial Sale
Business Opportunity
Specialty
 Or Not

Property Sub Type
Single Family Residence
Condominium
Apartment
Boat Slip
Commercial Land
Deeded Parking
Duplex
Farm
Fractional
Improved Land
Industrial
Man Cave/She Shed
Manufactured Home
Mobile Home (pre-1976)
Multi-Family
Office
Quadplex
Retail
Special Purpose
Storage Shed
 Or Not

County
Adams
Alamosa
Albany
Arapahoe
Archuleta
 Or Not

City
Agate
Aguilar
Akron
Alamosa
Albany
 Or Not

MLS
REcolorado
ROCC
SSBR
IRES*
 Or Not

Zip Code

This report will be run for the current users Office.

Productivity Reports - RESO Requirements

- The report is divided into three sections: Production Section, Inventory Summary, and Inventory Detail Section.
- Production Section:** Each category (row) in the Production Section is determined as follows:
 - Total Closed / Entire MLS:** includes all REcolorado listings for the selected time period.
 - Listed | Closed:** includes listings where this office was entered as the Listing Office AND Buyer Office.
 - Listed | Coop Closed:** includes listings where this office was entered as the Listing Office and the Buyer Office is a different office.
 - Coop Listed | Closed:** includes listings where the Listing Office is a different office, and the Buyer Office is this office.

Office Production & Inventory Report							
Date Range : 01/01/2019 to 12/09/2019							
REcolorado Employee ([REDACTED])							
Production Section							
	# of Listings	List \$ Volume	Closed \$ Volume	Avg List Price	Avg Close Price	Avg CP % LP	
Total Closed / Entire MLS	71,922	\$157,291,887,638	\$34,710,535,269	\$2,186,979	\$482,614	22.07	
Listed Closed	4	\$51,279,563	\$58,140,000	\$12,819,891	\$14,535,000	11,926.91	
Listed Coop Closed	2	\$567,345	\$815,555	\$283,673	\$407,778	1,103.11	
Coop Listed Closed	0	\$0	\$0	\$0	\$0	0.00	
Total	6	\$51,846,908	\$58,955,555	\$8,641,151	\$9,825,926	8,318.97	
Production Detail							
Listed Closed							
Listing ID	Street Address	City	List Price	Close Price	List Date	Close Date	DOM
[REDACTED]	[REDACTED]	Dillon	\$44,000	\$8,000,000	12/06/2019	12/06/2019	0
[REDACTED]	[REDACTED]	Franktown	\$50,000,000	\$8,000,000	12/05/2019	12/05/2019	0
[REDACTED]	[REDACTED]	[REDACTED]	\$1,880,000	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Inventory Summary

Residential

Status	Count	Total Price	Average Price
Active	106	\$149,176,233	\$1,407,323
Coming Soon	6	\$1,518,000	\$253,000
Pending	20	\$35,049,201	\$1,752,460
Withdrawn	2	\$285,000	\$142,500
Property Type Total	134	\$186,028,434	\$1,388,272

Land

Status	Count	Total Price	Average Price
Active	8	\$23,322,845	\$2,915,356
Pending	1	\$20,000	\$20,000
Property Type Total	9	\$23,342,845	\$2,593,649

Commercial Lease

Status	Count	Total Price	Average Price
Active	3	\$0	\$0

Inventory Detail

Residential

Active

Agent Name	Listing ID	Street Address	City	Org Price	List Price	List Date
			Aurora	\$500,000	\$410,000	02/17/2017
			Fort Lupton	\$229,900	\$300,000	07/27/2016
			Denver	\$440,000	\$440,000	07/02/2015
			Denver	\$1,500,000	\$1,600,000	08/12/2015
			Oak Creek	\$500,000	\$500,000	01/17/2017
			Franktown	\$400,000	\$300,000	09/30/2015
			Denver	\$525,000	\$525,000	10/18/2016
			Aurora	\$5,000,000	\$4,000,000	04/13/2018
				\$175,000	\$175,001	11/12/2014
				\$1,500,000	\$1,500,000	02/27/2015
			Broomfield	\$123,456	\$25	02/19/2018

Note:

- No Rental or For-Lease properties are included in the results for this report.
- This is a LARGE report, especially if the office has a lot of activity or it is run for a long date range. You may want to check the number of pages before printing or adjust the date ranges.

Ranking Report

- Available to all users
- For the selected time period and location, ranks agents by total Closed transaction volume, number of transaction sides, and other criteria.
- Click on Ranking **Report** and enter your search criteria.
 - **Sort:** Sorts results by Average Price, List Side Transaction, Sale Side Transaction, Total Transaction and Total Volume.
 - **Top:** Indicates the number of offices for which to display ranking details. For example, if you enter **Top 25** and run this report for all offices, you'll only see the details for the top 25 ranking offices.
 - **Agent Name:** By default, the report runs for all REcolorado agents. Enter agent names(s) or ID(s) to compare specific agents.
 - **Office Name:** By default, the report runs for all REcolorado offices. Enter office names(s) or ID(s) to compare specific offices.
 - **Location:** By default, the report runs for all REcolorado listings, in all areas. Enter MLS, County, City or Zip Code to narrow down results within a specified location.

Ranking Report

Start Date 01/01/2021 **End Date** 01/27/2021

Group Member

Sort Total Volume **Top** 25

Agent Name or MLSID **Office Name or MLSID**

Property Type
Residential
Residential Lease
Residential Income
Land
Farm
Manufactured In Park
Commercial Sale
Commercial Lease
Business Opportunity
Specialty
 Or Not

Property Sub Type
Single Family Residence
Condominium
Apartment
Boat Slip
Commercial Land
Deeded Parking
Duplex
Farm
Fractional
Improved Land
Industrial
Man Cave/She Shed
Manufactured Home
Mobile Home (pre-1976)
Multi-Family
New Home Community
New Home Plan
New Home Spec Home
Office
Quadplex
 Or Not

MLS
REcolorado
ROCC
SSBR
IRES*
 Or Not

County

 Or Not

City **Zip Code**

 Or Not

- Ranking Report is based on Closed status listings, and calculates the following for each office:
 - **List Transactions:** The number of closed listings where the office was the listing or co-listing office. The office gets 50% credit for a listing when there was a co-listing office.
 - **Closed Transactions:** The number of closed listings where the office was the selling or co-selling office. The office will get 50% credit for a listing when there was a co-selling office.

Productivity Reports - RESO Requirements

- **Total Transactions:** Sum of list and closed transaction sides.
 - **Total Volume:** Total \$ volume of the office's total transactions.
 - **Average Price:** Total Volume divided by Total Transactions
 - **Market Share:** Office's share of the total \$ volume shown on the report.
- Note:** The "Other" row displays the totals for all other offices included in the report.

Ranking Report								
Date Range: 01/01/2019 to 12/10/2019 Criteria: Property Type is 'Residential' Grouping: Member Sort Order: Total Volume Top: 10								
Rank	Agent Name	Office	Transactions			Volume	Average	Market
			List	Closed	Total	Total	Price	Share
1			474.0	56.0	530.0	288,515,830	544,369	0.47
2			320.5	228.0	548.5	278,289,825	507,365	0.45
3			499.0	59.0	558.0	253,428,257	454,173	0.41
4			353.0	2.0	355.0	179,848,689	506,616	0.29
5			248.0	0.0	248.0	126,956,851	511,923	0.21
6			262.0	0.0	262.0	121,495,107	463,722	0.20
7			316.0	16.0	332.0	119,896,417	361,134	0.19
8			268.0	0.5	268.5	103,749,800	386,405	0.17
9			125.0	99.0	224.0	101,813,339	454,524	0.17
10			46.0	8.0	54.0	101,508,261	1,879,783	0.16
		Other MLS Listings	65,285.5	60,540.0	125,825.5	60,028,190,606	477,075	97.28
		Total	68,197.0	61,008.5	129,205.5	61,703,692,981	477,562	100.0

Note: No Rental or For-Lease properties are included in the results for this report. There is a separate Ranking Report specific to Rentals.

Ranking Report for Rentals

- Available to all users
- For the selected time period and location, ranks REcolorado agents or offices by total Leased transaction volume, number of transaction sides, and other criteria.
- This report is identical to the Ranking Report but is limited specifically to rental properties.

Ranking Report for Rentals

Start Date 01/01/2019 **End Date** 12/10/2019

Group Member

Sort Total Volume **Top** 10

Agent Name or MLSID **Office Name or MLSID**

Property Type
Residential Lease
Commercial Lease
 Or Not

Property Sub Type
 Or Not

MLS
REcolorado
REcolorado (ROCC)
REcolorado (SSBR)
 Or Not

County
 Or Not

City **Zip Code**
 Or Not

Ranking Report for Rentals								
Date Range: 01/01/2019 to 12/10/2019								
Criteria: Property Type is one of 'Residential Lease', 'Commercial Lease'								
Grouping: Member								
Sort Order: Total Volume								
Top: 10								
Rank	Agent Name	Office	Transactions			Volume	Average	Market
			List	Leased	Total	Total	Price	Share
1			3.0	1.0	4.0	468,454	117,114	5.81
2			48.0	39.0	87.0	379,820	4,366	4.71
3			50.0	36.0	86.0	256,315	2,980	3.18
4			91.0	1.0	92.0	252,895	2,749	3.14
5			66.5	0.0	66.5	221,987	3,338	2.75
6			56.0	36.0	92.0	205,645	2,235	2.55
7			82.0	0.0	82.0	205,000	2,500	2.54
8			80.0	0.0	80.0	191,945	2,399	2.38
9			79.0	0.0	79.0	161,140	2,040	2.00
10			53.0	11.0	64.0	150,340	2,349	1.86
Other MLS Listings			1,936.5	409.0	2,345.5	5,571,269	2,375	69.08
Total			2,545.0	533.0	3,078.0	8,064,809	2,620	100.0

Ranking Report for My Agents

- Managing Brokers and Office Admin can run individual Ranking reports on each agent in their office.
- For the selected time period, ranks the agents in your office by total transaction volume, number of transaction sides, and other criteria.
- Click on **Ranking Report for My Agents** and enter your search criteria.
 - **Sort:** Sorts results by Average Price, List Side Transaction, Sale Side Transaction, Total Transaction and Total Volume.
 - **Top:** Indicates the number of agents for which to display ranking details. For example, if you enter **Top 25** and run this report for all your agents, you'll only see the details for the top 25 ranking agents.
 - **Agent Name:** By default, the report runs for all agents in your office. Enter agent names(s) or ID(s) to compare specific offices.
 - **Location:** By default, the report runs for all REcolorado listings, in all areas. Enter MLS, County, City or Zip Code to narrow down results to performance within a specified location.
 - This report uses the same calculations as the [Office Ranking Report](#).

Note: You can only run this report on agents in your office.

Productivity Reports - RESO Requirements

Ranking Report for My Agents

Start Date **End Date**

Sort **Top**

By default, this report is generated for all agents in your office, with details displayed for the number of agents entered in "Top". You can enter specific agent names or IDs to display rankings for individuals agents.

For more information on this report, go to the Matrix Help tab, Reports, and then Productivity Reports.

Agent Name or MLSID

Property Type

- Residential Lease
- Residential Income
- Land
- Farm
- Manufactured In Park
- Commercial Sale
- Commercial Lease
- Business Opportunity
- Specialty

Or Not

Property Sub Type

- Single Family Residence
- Condominium
- Apartment
- Boat Slip
- Commercial Land
- Deeded Parking
- Duplex
- Farm
- Fractional
- Improved Land
- Industrial
- Man Cave/She Shed
- Manufactured Home
- Mobile Home (pre-1976)
- Multi-Family
- New Home Community
- New Home Plan
- New Home Spec Home
- Office
- Quadplex

Or Not

MLS

- REcolorado
- REcolorado (ROCC)
- REcolorado (SSBR)

Or Not

County

Or Not

City

Or Not

Zip Code

Ranking Report								
Date Range: 01/01/2019 to 12/10/2019								
Criteria:								
Grouping: Member								
Sort Order: Total Volume								
Top: 25								
Rank	Agent Name	Office	Transactions			Volume	Average	Market
			List	Closed	Total	Total	Price	Share
1			3.5	0.5	4.0	42,955,555	10,738,889	35.26
2			0.0	0.5	0.5	20,940,000	41,880,000	17.19
3			0.5	0.0	0.5	20,940,000	41,880,000	17.19
4			0.0	1.5	1.5	12,000,000	8,000,000	9.85
5			1.5	0.0	1.5	12,000,000	8,000,000	9.85
6			0.5	0.0	0.5	4,000,000	8,000,000	3.28
7			0.0	0.5	0.5	4,000,000	8,000,000	3.28
8			5.5	0.0	5.5	2,725,000	495,455	2.24
9			2.0	2.0	4.0	2,000,400	500,100	1.64
10			0.0	1.0	1.0	260,000	260,000	0.21
		Other MLS Listings	0.0	0.0	0.0	0	0	0.00
		Total	13.5	6.0	19.5	121,820,955	6,247,228	100.0

Note: No Rental or For-Lease properties are included in the results for this report. There is a separate Ranking Report specific to Rentals.

My Agents Production and Inventory Report

- Managing Brokers and Office Admins can run this report for each agent in their office.
 - This report is identical to My Production and Inventory Report, but it only returns results for the agents in the office.
 - By default, the report runs for all agents in your office. Enter agent names(s) or ID(s) to limit results to specific agents.
- For report details and calculations, refer to the [My Production and Inventory Report](#) section of this document.
- **Note:** This is a LARGE report, especially if the office has a lot of activity or it is run for a long date range. You may want to check the number of pages before printing or adjust the date ranges.

Productivity Reports - RESO Requirements

My Agents Production and Inventory Report

Start Date **End Date**

By default, this report is generated for all agents in your office. Enter specific agent name(s) or ID(s) to display production and inventory for individual agents.

For more information on this report, go to the Matrix Help tab, Reports, and then Productivity Reports.

Property Type

- Residential
- Residential Income
- Land
- Farm
- Manufactured In Park
- Commercial Sale
- Business Opportunity
- Specialty

Or Not

Property Sub Type

- Single Family Residence
- Condominium
- Apartment
- Boat Slip
- Commercial Land
- Deeded Parking
- Duplex
- Farm
- Fractional
- Improved Land
- Industrial
- Man Cave/She Shed
- Manufactured Home
- Mobile Home (pre-1976)
- Multi-Family
- Office
- Quadplex
- Retail
- Special Purpose
- Storage Shed

Or Not

County

- Adams
- Alamosa
- Albany
- Arapahoe
- Archuleta

Or Not

City

- Agate
- Aguilar
- Akron
- Alamosa
- Albany

Or Not

Zip Code

MLS

- REcolorado
- REcolorado (ROCC)
- REcolorado (SSBR)

Or Not

Agent Name or MLSID

Agent Production & Inventory Report

Date Range : 01/01/2019 to 08/10/2019

[REDACTED]

Production Section

	# of Listings	List \$ Volume	Closed \$ Volume	Avg List Price	Avg Closed Pric	Avg CP % LP
Total Closed / Entire MLS	46,116	\$21,853,363,116	\$21,629,703,329	\$473,878	\$469,028	98.98
Listed Closed	0	\$0	\$0	\$0	\$0	0.00
Listed In-House Closed	0	\$0	\$0	\$0	\$0	0.00
Listed Coop Closed	0	\$0	\$0	\$0	\$0	0.00
Listed In-House Closed	1	\$1,234,567	\$41,880,000	\$1,234,567	\$41,880,000	3,392.28
Coop Listed Closed	0	\$0	\$0	\$0	\$0	0.00
CoList CoClosed	0	\$0	\$0	\$0	\$0	0.00
Total	1	\$1,234,567	\$41,880,000	\$1,234,567	\$41,880,000	3,392.28

Listed In-House | Sold

Listing ID	Street Address	City	List Price	Closed Price	List Date	Closed Date	DOM
[REDACTED]	[REDACTED]	Denver	\$1,234,567	\$41,880,000	08/24/2016	05/22/2019	889

FAQs

General

- Do these reports contain IRES listings?
 - Yes, you can select IRES from the MLS list to get data from IRES.

- Why are the numbers different now than the report I printed a month ago?
 - The reports generate based on the current information in the MLS at the time the report is generated.
 - The reports may not be the same because there could have been a compliance issue and listings may have been corrected or updated.

Listing Counts Report

- What is the best report to see how many REcolorado listings are in a particular status (for example, the number of Active status listings)?
 - The Listing Counts Report provides a snapshot of the number of listings in a particular status.

- To get a count of the number of Active listings, go to the Listing Counts Report, select Active status and Property Types, then generate the report.
- Does the number of Active listings in the Listing Counts Report provide the same information as Historical Count of Active Listings?
 - No, these reports are actually calculating two different things.
 - Listing Counts is calculated based on current status of listings when the report is generated.
 - Historical Count of Active Listings calculates how many listings were active in a given month or year.

Ranking Reports

- On the List, Closed, and Total Transactions why are there totals that have .5 on them?
 - This report splits the list or closed side of the transaction when there is a Co-listing of Co-selling Agent/Office.
 - Noted at the bottom of each Ranking report is this text: When there is a co-listing agent/office, the listing agent/office and co-listing agent/office each receive 50% credit (so 0.5 transaction and 50% of the \$ amount).
- Do the Ranking Reports pull suspended or inactive agents?
 - Yes, if a date range is selected that includes when a listing was first set as Active.

Production and Inventory Reports

- Why is my report blank?
 - If you (or your office) do not have any listings during the time period selected, then the production & inventory report generates a blank report.
- Do the Productivity and Inventory Reports pull suspended or inactive agents?
 - Yes, if a date range is selected that includes when a listing was first set as Active.